



McKINN  
INTERNATIONAL

敏健国际

McKINN

Your Preferred Partner for Chemicals & Technologies

您的最佳合作伙伴

# COMPANY INTRODUCTION

**McKinn International** Pte Ltd was incorporated in Singapore on 28 May 2003 and has now offices in Singapore, Shanghai and Malaysia. McKinn International provides international sourcing, procurement and distribution of chemicals and specialty chemicals for customers in the Asia Pacific region, Europe and Middle East. McKinn International specializes in the sourcing of specialty chemicals from China. McKinn International also represents well known and reputable chemical producers for the marketing and distribution of their products in the Asia Pacific region. Good sales network with good alliances in the region is one of the most valuable factors that McKinn International possesses.

McKinn International is managed by a team of experienced professionals, who assure the customers of quality services and quality products at all times. McKinn International is always seeking direct cooperation with producers, manufacturers, consumers and distributors to form sales alliances.

McKinn International is an ISO9001 certified company. McKinn International is also a signatory of Responsible Care®. McKinn International's policy lays down modes of action in the areas of health, safety and the environment, and constitutes a key element in the mission and values of McKinn International and its employees.



McKinn International's value added service roles are :-

- To play the role in bridging the buyers and sellers.
- To help streamline the negotiation processes.
- To obtain the best market prices promptly and competitively.
- To be able to access to reliable market information.
- To be able to react to market conditions positively, promptly and efficiently.
- To help expand market reach and secure new suppliers and buyers in the region.

# 公司简介

敏健国际有限公司创立于2003年5月，总部位于新加坡，分公司位于上海及马来西亚。

敏健国际是一家专业从事化工产品进出口业务国际贸易企业，在中国、东南亚、欧洲、美国和中东等国家和地区拥有完善的市场营销网络和丰富的跨国合作经验，在广阔的市场领域为我们的客户提供众多化工产品的销售和供应服务。

敏健国际已经通过了ISO9001认证，并且是“责任关怀”(Responsible Care®)的签署单位。我们将恪守承诺，公司里的每位员工遵循产品责任与产品安全的国际化行为规范。

伟健贸易作为敏健国际在中国的分公司，拥有国际贸易经验丰富，化工产品知识完备的专业化销售团队。我们利用其国际化的市场网络和专业的贸易经验，通过坚持不懈的努力和快捷完善的服务，成功地将中国生产商的多种化工产品出口到海外市场，深受中国生产商和海外客户们的信赖和好评。

伟健贸易作为全球多家知名跨国公司在中国市场的总代理或主要代理商，在中国拥有广泛的终端用户，而且作为有效的渠道，为众多的中国客户提供优质的化工产品海外搜索服务，很好地满足了中国客户对专项化学品的特殊需求。

在未来，敏健国际将秉着提供优质的产品；提供合理的、有市场竞争力的价格；提供完善的、专业化的服务，让我们的客户完全满意。为客户提供及时的市场信息，掌握市场动态，建立快速反应机制；提供权威的市场分析，搜寻广泛的市场机会，实现客户的利益最大化。



# QUALITY STATEMENTS

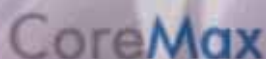
- To achieve total customer satisfactions by providing prompt response, quality products and services to the customers.
- To offer reasonable and competitive price.
- To provide quick response to the fast-changing market.

## 我们的承诺

- 提供优质的、有质量保证的产品。
- 提供合理的、有市场竞争力的价格。
- 提供完善的、专业化的服务，让我们的客户完全满意。
- 提供及时的市场信息，掌握市场的动态，建立快速反应机制。
- 提供权威的市场分析，搜寻广泛的市场机会，实现客户的利益最大化。



## OUR KEY SUPPLIERS (主要供应商)





## 化工产品

敏健国际是全球多家知名跨国公司在亚太地区的代理商，包括柏斯托新加坡的间苯二甲酸和间二甲苯，美国奥圣德公司的己二酸和意大利发基公司的硬脂酸盐。敏健国际在中国拥有广泛的终端用户，并与客户保持非常好的合作关系。敏健国际在中国市场有丰富的经验，也专业于将中国生产商的产品出口到海外市场。敏健国际经营的产品包括：

- **醋酸酯类：** 醋酸丁酯，醋酸乙酯，醋酸异丁酯，醋酸异丙酯
- **酸和酸酐：** 己二酸，马来酸酐，苯酐，精间苯二甲酸，精对苯二甲酸
- **催化剂和助剂：** 醋酸钴，氢氧化锂，己二酸钠，碳酸锆等
- **阻燃剂：** 聚磷酸铵，三氧化二锑，氯化石蜡，季戊四醇等
- **二元醇：** 乙二醇，二乙二醇，三乙二醇，丙二醇
- **中间体：** 异丙醇，碳酸锂，一氧化锰，二甲苯等
- **金属粉末：** 黄铜，青铜，铜，镍，钨，锌
- **油脂：** 粗甘油，精制甘油，脂肪醇，月桂酸，硬脂酸
- **磷化合物：** 磷酸，五硫化二磷
- **聚合物：** 环氧树脂，尼龙-6切片，工程塑料
- **溶剂：** 甲乙酮，2-丁醇
- **硬脂酸盐和稳定剂：** 硬脂酸钙，硬脂酸锂，硬脂酸镁，硬脂酸锌，甲基硫醇锡

**McKinn International** represents internationally reputable chemical producers in the marketing and distribution of their products in the Asia Pacific region. These include Perstorp Singapore's Purified Isophthalic Acid (PIA) and Metaxylene (MX) sales in China, and Ascend Performance's Adipic Acid sales in China, and FACI's Metal Stearates sales in China. McKinn International has a very extensive customer base in China and has enjoyed good rapport and relationship with the customers. With vast experience and knowledge about China, McKinn International specializes particularly in the sourcing of specialty chemicals from this colossal country for the export markets. The products handled include the followings:

- **Acetates :** Butyl Acetate, Ethyl Acetate, Iso-Butyl Acetate and Iso-Propyl Acetate
- **Acids & Anhydrides :** Adipic Acid (AA), Maleic Anhydride (MA), Phthalic Anhydride (PA), Purified Isophthalic Acid (PIA) and Purified Terephthalic Acid (PTA)
- **Catalysts and Agents :** Cobalt Acetate, Lithium Hydroxide, Sodium Adipate, Zirconium Carbonate and etc
- **Flame Retardants :** Ammonium Polyphosphate, Antimony Trioxide, Chloro-Paraffin, Pentaerythritol and etc
- **Glycols :** Monoethylene Glycol (MEG), Diethylene Glycol (DEG), Triethylene Glycol (TEG) and Mono Propylene Glycol (MPG)
- **Intermediates :** Iso-Propyl Alcohol, Lithium Carbonate, Manganese Oxide, Metaxylene (MX) and etc
- **Metal Powders :** Brass, Bronze, Copper, Nickel, Tungsten and Zinc
- **Oleochemicals :** Crude Glycerine, Refined Glycerine, Fatty Alcohol, Lauric Acid and Stearic Acid
- **Phosphorous Compounds :** Phosphoric Acid and Phosphorus Pentasulfide
- **Polymers :** Epoxy Resins, Nylon-6 Chips and Engineering Plastics
- **Solvents :** Methyl Ethyl Ketone (MEK) and Secondary Butyl Alcohol (2-Butanol)
- **Metal Stearates & Stabilizers :** Calcium Stearate, Lithium Stearate, Magnesium Stearate, Zinc Stearate and Methyl Tin Mercaptide

# OTHER SERVICES

## Technical Services

McKinn International provides complimentary copy of the Petrochemicals Flow Chart designed by McKinn International's in-house technical team. Please email your request with contact details to [sales@mckinn.com.sg](mailto:sales@mckinn.com.sg).

## China Market Reports



McKinn International is the appointed agent for Research Institute of Industrial Economy of CNCIC (China National Chemical Information Centre) in China. This agency is intended to help overseas clients acquire a deep understanding of petrochemicals & chemical products with rapid developments and changes in China and provide them with professional, quick and accurate studies, analyses and suggestions. The reports include Annual Report, Monthly Report and Market Research Report.

It covers more than 100 chemical products and derivatives in a wide range of sectors such as petrochemicals, organic chemical intermediates, new materials, organosilicon & organofluorine chemicals, agrochemicals and inorganic chemicals.



## 其他服务

### 技术

敏健国际提供化工产品流程图，该图是由敏健国际的专业团队制作。若有需要，请邮件至 [sales@mckinn.com.sg](mailto:sales@mckinn.com.sg)，告诉我们您的需求和联系方式。

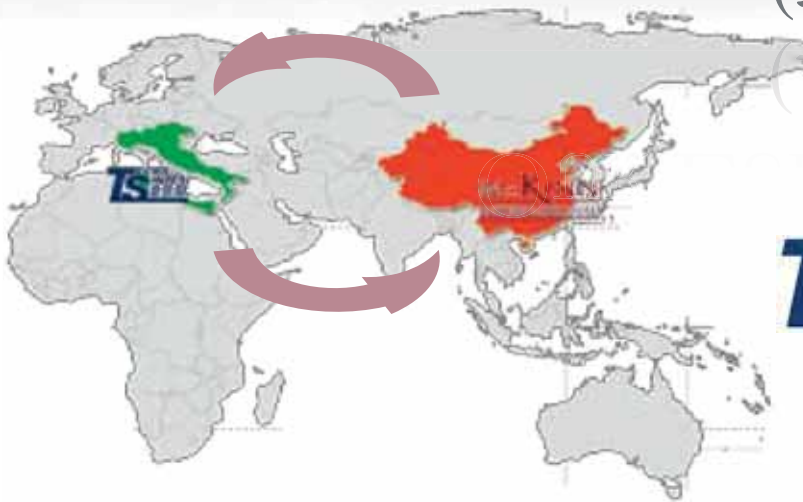
### 中国化工市场信息和分析

敏健国际提供给客户高价值和专业的服务，包括化工商业及化工信息咨询服务等化工咨询业务；也提供给客户化工产品在中国的深度市场研究报告，包括市场分析以及进口和出口信息。若有需要，请邮件至 [sales@mckinn.com.sg](mailto:sales@mckinn.com.sg)，告诉我们您的需求和联系方式。

# OUR EUROPEAN PARTNER

(我们的欧洲伙伴)

(我们的欧洲伙伴)



**TecnoSintesiD.B.M. S.r.l**  
Via Don Luigi Palazzolo, 16  
24122 Bergamo, Italy

**TecnoSintesiD.B.M.** is the European partner of McKinn International. The company was established in 2005 with the aim of capitalizing the founders' profound knowledge of the European market on chemicals, petrochemicals and plastic sectors. Tecnosintesi is the link between Europe, Middle East and Asia. Through McKinn International, Tecnosintesi supplies chemicals and specialty chemicals to Europe, Middle East and Asia. The partnership turns the sourcing from China from a risky adventure to a more secure and competitive advantage :

- Identify, audit and qualify competent suppliers
- Ensure consistency of product quality and reliability of the supply
- Obtain reasonable and competitive pricing at all times
- Handle competently the logistics and regulatory requirements
- Ensure compliance to HSE (Health, Safety & Environmental) requirements

**TecnoSintesiD.B.M.**是敏健国际在欧洲的合作伙伴，成立于2005年，目标是根据对欧洲市场化工产品、石化以及塑料领域的深刻认识，最大限度的开发欧洲市场。**TecnoSintesiD.B.M.**是连接欧洲、中东和亚洲的纽带。通过敏健国际，**TecnoSintesiD.B.M.**将中国的化工品和特殊化工品销往欧洲、中东和亚洲。这种紧密的伙伴关系为欧洲客户在中国寻找产品从难以控制变得安全可靠、更有竞争优势：

- 找出、审核并确认有资质的供应商
- 确保产品来源可靠、质量一贯稳定
- 确保价格合理、稳定
- 完备的运输及后勤服务
- 确保符合HSE（健康、安全、环保）的要求

# CONTACT Us 联系我们

## Website (网址)

<http://www.mckinn.com.sg>

## Singapore Office (新加坡办事处)

### McKinn International Pte Ltd

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Email : sales@mckinn.com.sg

## Shanghai Office (上海办事处)

### McKinn International (Shanghai) Co., Ltd.

#### 伟健贸易(上海)有限公司

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## Kuala Lumpur Office (吉隆坡办事处)

### McKinn International (M) Sdn. Bhd.

#### 敏健国际(马)有限公司

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Email : malaysia@mckinn.com.sg

## Italy Office (Affiliated Partner) (意大利办事处 (合作伙伴))

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# McKINN

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